QTR3-2020

CONDENSED QUARTERLY ACCOUNTS (Un-audited)



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Balance Sheet as at September 30, 2020

ASSETS	Note	<u>Actual</u> 30-Sep-2020	<u>Actual</u> 31-Dec-2019
	. 1		
Balances with State Bank of Pakistan	1	1,488,118	1,822,011
Cash in hand and balances with banks	2	1,749,771	5,285,347
Lending to financial institutions	3	551,554	450,000
Investments - net of provisions	4	21,654,369	10,111,744
Advances - net of provisions	5	57,592,141	53,541,152
Operating fixed assets	6	3,654,374	3,612,304
Other assets	7	10,358,321	6,275,454
Deferred tax assets		369,460	395,116
Total Assets		97,418,108	81,493,128
LIABILITIES			
Deposits and other accounts	8	79,719,144	63,882,349
Borrowings	9	703,949	1,326,021
Subordinated debt	10	2,400,000	2,400,000
Other liabilities	11	4,646,976	4,486,108
Total Liabilities	•	87,470,069	72,094,478
NET ASSETS		9,948,039	9,398,650
	:		
REPRESENTED BY:			
CAPITAL			
Paid up capital	20	1,705,000	1,705,000
Capital and general reserves	12	1,845,038	1,808,531
Unappropriated profit		6,398,001	5,885,119
Total Capital		9,948,039	9,398,650
	;		

Profit and Loss Account for the quarter ended September 30, 2020

	Note	YTD - SEP - 20	YTD - SEP - 19
	11010	Actual	Actual
Mark up / Interest Income on advances	13	12,159,195	9,932,923
Mark up / Interest Income on investments/placements		1,362,021	1,278,060
Mark up / Interest earned		13,521,216	11,210,983
Mark up/Interest on borrowings/subordinated debt Mark up/Interest on deposits		356,107 5,870,331	308,005 4,424,671
Mark up / Interest expensed		6,226,438	4,732,676
Net Mark up / Interest income		7,294,778	6,478,307
Micro Credit Processing Fees	14	818,120	1,032,440
Retail Banking Services Fees	15	81,782	93,835
Non Mark up/Interest Income		899,902	1,126,275
Gross Income Earned		8,194,680	7,604,582
OPERATING EXPENSES			
Salaries, wages & other benefits		2,433,336	2,115,951
Incentive on Asset and Liability Sales		99,472	102,403
Recruitment & Development		5,342	8,425
Management consultancy IT Operations		249 232,417	1,301 213,818
Training		27.978	72,566
Operating Lease/Rent Expense	18	476,594	455,398
Meeting & Conferences		18,931	30,482
Utilities		160,180	151,359
Communication & Verification		74,171	69,208
Traveling & conveyance		12,783	19,616
Insurance	16	200,475	160,307
Repair & maintenance Security services		54,351	56,111 65,886
Health Hygiene - COVID -19		54,577 12,311	05,880
Vehicle running & maintenance		232,265	238,908
Legal & Professional		13,933	12,016
Printing, stationery & office supplies		102,022	136,453
Subscription		5,039	4,120
Advertisement & business promotion		96,603	116,622
Financial charges		31,688	44,256
BB Channel Commission ATM Operations		1,833 7,095	10,078 15,622
Depreciation and amortization		362,216	280,446
Other Expenses		6,258	13,371
Workers Welfare Fund		7,550	8,827
Reimbursement of Social Mobilization Cost		4,729,669 49,796	4,403,550 87,404
N.B		4,679,873	4,316,146
Net Provision against advances/other assets Total operating expenses	17	2,541,760 7,221,633	1,365,306 5,681,452
OPERATING PROFIT/(LOSS)		973,047	1,923,130
OTHER INCOME			
OTHER INCOME			
Amortization of deferred grant Gain/(Loss) on Disposal of Fixed Assets		- (576)	1,183 14,066
Misc Income		601	1,301
Gain/(Loss) on Foreign Currency Transactions		-	-
PROFIT/(LOSS) BEFORE TAXATION		973,072	16,550 1,939,680
			_,555,586
Taxation - Current - Prior Year	19 10	267,791	603,689
- Prior Year - Deferred	19	24,464	(137,105)
Boloned		292,255	466,584
PROFIT/(LOSS) AFTER TAXATION		680,817	1,473,096
Un-appropriated profit b/f		5,885,119	4,520,462
Profit available for appropriation		6,565,936	5,993,558
APPROPRIATIONS:			
Transfer to:			
Statutory Reserves Microfinance Sector Development Fund		33,587 67,174	73,655 147,310
Risk Mitigation Fund		33,587	73,655
Depositors' Protection Fund		33,587	73,655
<u> </u>		167,935	368,275
UNAPPROPRIATED PROFIT c/f		6,398,001	5,625,283

Notes to the Accounts for the quarter ended September 30, 2020

BALANCES WITH SBP	Note	30-Sep-2020 Rs. '000	31-Dec-2019 Rs. '000
Balances with SBP	1.1	1,488,118 1,488,118	1,822,011 1,822,011

1.1 This represents balance held with State Bank of Pakistan to meet the requirement of maintaining minimum balance equivalent to 5% (2019: 5%) of the Bank's time and demand liabilities in accordance with the Regualtion R - 3A.

2	CASH IN HAND AND BALANCES WITH BANKS		30-Sep-2020 Rs. '000	31-Dec-2019 Rs. '000
	Cash in hand		502,515	1,104,101
	Current Account		706,998	726,446
	Saving Account	2.1	540,258	3,454,800
			1.749.771	5.285.347

.1 This represents corporate accounts carry interest rates ranging from 4.50% to 5.85% (2019: 8.00% to 11.25%) per annum.

3.	LENDING TO FINANCIAL INSTITUTIONS		30-Sep-2020	31-Dec-2019
			Rs. '000	Rs. '000
	Reverse Repo Lending	3.1	551,554	-
	Call/Clean Lending	3.3	-	450,000
			551,554	450,000

- 3.1 This represents reverse repo lending at the rate ranging from 7.00% to 7.15% per annum (2019: NIL) maturing on October 5, 2020 (2019: NIL).
- 3.2 Securities held as collateral agaisnt lending to financial institutions Reverse Repo

	Held by Bank	Further given as collateral	Total	Held by Bank	Further given as collateral	Total
Market Treasury Bills/PIB's	585,000	-	585,000	-	-	-
	585,000	-	585,000	-	-	-

3.3 This represents call placement at the rate NIL per annum (2019: 13.00% per annum) maturing on NIL (2019: January 2, 2020.)

4.	INVESTMENTS - NET OF PROVISIONS		30-Sep-2020 Rs. '000	31-Dec-2019 Rs. '000
	Available for sale securities			
	Market Treasury Bills	4.1	12,418,989	5,412,542
	Pakistan Investment Bonds	4.2	1,605,802	-
	Held to maturity securities			
	Term Finance Certificates	4.3	150,000	150,000
	Term Deposit Receipts/Placements	4.4	7,476,267	4,550,000
			21,651,058	10,112,542
	Surplus/(Deficit) on revaluation on T-Bills/PIB's	4.5	3,311	(798)
			21,654,369	10,111,744

- 4.1 This represents 3 months to 12 Months T-Bills purchased having yield at the rate ranging from 6.75% to 12.20% (2019: 13.40%) per annum. These T-Bills maturing on November 19, 2020
- 4.2 This represents 3 years PIB's having coupon rate of 8.27% per annum (2019: NIL) maturing on June 19, 2023.
- 4.3 This represents 10,000 and 100 term finance certificates (TFC's) having face value of Rs.5,000/- and Rs.1,000,000/- each duly issued by Bank Al Habib Limited and Soneri Bank Limited respectively for perpetual tenor. These TFC's carrying profit @ 6 month KIBOR plus 1.50% and 2.00% respectively receivable on semi annual basis from the date of issue.
- 4.4 This represents term deposit receipts and placements with commercial and microfinance banks carrying interest rate ranging from 7.50% to 16.50% (2019: 11.00% to 16.50%) per annum. These Placements/TDR's are due to mature on October 4, 2020 (2019: October 4, 2020)
- 4.5 In compliance with the requirements of the Regulations (R-11C), available for sale investments have been valued on mark-to market basis and the resulting (deficit) / surplus is kept in a separate account and is charged through statement of comprehensive income.

5.	ADVANCES - NET OF PROVISIONS	Note 30-Sep-2020		30-Sep-2020		31-Dec	-2019
			No. of loans	Amount		No. of loans	Amount
			outstanding	outstanding		outstanding	outstanding
	Gross advances:						
	General Loans						
	Secured	5.1	98,150	8,212,500		82,757	6,890,177
	Unsecured		720,012	39,109,189		746,079	39,965,365
			818,162	47,321,689		828,836	46,855,542
	Micro Enterprise Loans						
	Secured	5.2	33,995	8,348,586		22,133	5,162,367
	Unsecured	5.2	18,800	1,064,732		18,583	1,189,854
			52,795	9,413,318		40,716	6,352,221
	Micro Housing Loans						
	Unsecured		2,874	774,638		1,676	399,681
			873,831	57,509,645		871,228	53,607,444
	Less : provisions held						
	Specific provision		27,840	453,563		30,205	760,829
	General provision		812,037	723,321		827,634	495,841
			•	1,176,884	·		1,256,670
	Microcredit Advance - Net of Provisions			56,332,761			52,350,774
	Staff Loans - General Purpose	5.3	1,822	413,247		1,953	460,704
	Staff Loans - Housing Finance	5.4	182	846,133		153	729,674
	Staff Loans		2,004	1,259,380	_	2,106	1,190,378
	Advances - Net of Provisions		875,835	57,592,141		873,334	53,541,152

- 5.1 This includes microcredit loans amounting to Rs. 77.4 million (2019: Rs. 127.6 million) which are partially (50%) secured against own deposit lien marking with the Bank.
- 5.2 This includes 45 (2019: 435) micro enterprise clients having aggregate outstanding amount of Rs. 4.56 million (2019: Rs. 28.09 million) which are 50% backed by Guarantee under the terms of Loan Portfolio Guarantee Agreement between USAID and the Bank on September 30, 2014. The Guarantee is effective from November 24, 2014

- This represents short to medium term general purpose loans to employees of the Bank carrying fixed interest at the rate of 5% per annum (2019: 5.3 5%) per annum. These loans are partially secured against employees' accrued terminal benefits.
- This represents long term housing loans to eligible employees of the Bank for the period ranging from 5 to 20 years carrying fixed interest at the rate of 5% per annum (2019: 5%) per annum. These loans are secured against equitable mortagage over unencumbered property.
- Particulars of non-performing advances 5.5

Non performing advances includes principal amount of Rs. 2,064.4 million and interest/markup amount of Rs. 357.8 million (2019: principal amount of Rs. 1,983.6 million and interest/markup amount of Rs. 559.9 million) which, as detailed below, have been placed under non performing status.

		30-Sep-2020			31-Dec-2019	
Category of classification	Amount	Provision	Provision	Amount	Provision	Provisio
Category of classification	out standing	required	held	out standing	required	held
OAEM	983,998	_	_	845,324	_	
Sub-standard	1,127,579	238,126	238,126	446,549	87,661	87
Doubtful	151,649	57,177	57,177	726,216	287,307	287
Loss	158,969	158,260	158,260	525,413	385,861	385
	2,422,194	453,563	453,563	2,543,502	760,829	760
5 Particulars of the provisions against non-perfo	rming advances					
		30-Sep-2020			31-Dec-2019	
	Specific	General	Total	Specific	General	Total
Balance at the beginning of the year	760,829	495,841	1,256,670	214,024	507,275	721
Charge during the nine months	2,313,835	227,479	2,541,314	2,266,479	(11,434)	2,255
Less: Amount written off	2,621,101		2,621,101	1,719,674	<u> </u>	1,719
Balance at end of the nine months	453,563	723,320	1,176,883	760,829	495,841	1,256
7 Particulars of write offs			30-Sep-20			31-Dec-
			Rs. '000			Rs. '000
Against provision		•			_	
Related to rescheduled advances			-			
Related to other classified advances			2,621,101		_	1,719
			2,621,101			1,719
Directly charge to profit and loss account			16,366		_	4
			2,637,467			1,724

The Bank's main measure of loan delinquency is an aged portfolio-at-risk ratio. Loans are separated into classes depending on the number of days they are over-due. For each of such class of loan, the outstanding principal balance of such loan class is divided by the outstanding principal balance of the gross loan portfolio before deducting allowance for non-performing advances.

Loans payment are applied first to any interest due, then to any installment of principal that is due but unpaid, beginning with the earliest such installment. The number of days of delay is based on the due date of the earliest loan installment that has not been fully paid. Late payment surcharge/ penalty on overdue advances is not added to principal.

		30-Se _l	p-20	31-De
Normal Loans	Note	Portfolio at Risk	Amount Rs. '000	Portfolio at Risk
Current	5.8.1	0.00%	53,394,593	0.00%
1 - 4 days late		0.33%	190,876	O.55%
5 - 29 days late		3.23%	1,859,792	3.30%
30 - 59 days late		1.45%	835,765	1.24%
60 - 89 days late		1.66%	952,690	0.66%
90 - 179 days late		0.20%	117,439	1.08%
More than 179 days late		0.28%	158,490	0.72%
		7.16%	57,509,645	7.55%

Rescheduled Loans - Relief provided to EMI borrowers

Portfolio quality report

The SBP has advised vide circular letter No. 1 of 2020 to provide regulatory relief to Dampen the effect of COVID-19 to microfinance borrowers. Accordingly, the following loans were deferred/rescheduled:

	Borrowers	Outstanding
	Number	Amount '000
Deferrment (Rolled Over) of Loans under regulatory relief	104,725	6,025,634
Rescheduled Loans under regulatory relief	128,341	7,699,930
	233,066	13,725,564

Further to SBP regulatory relief measures; Risk Management Committee in its meeting held on 30th March 2020 has decided to provide relief to EMI based portfolio by providing 3 months cooling that have fallen due after February 15, 2020.

	Total Relief to Borrowers			388,438	21,627,028	
6.	OPERATING FIXED ASSETS	Note	30-Sep-20		31-Dec-19	
			Rs. '000		Rs. '000	
	Capital work-in-progress	6.1	222,842		48,165	
	Property and equipment	6.2	1,255,737		1,246,018	
	Intangible assets	6.2	537,220		500,478	
	Right of Use Assets	6.3	1,638,575		1,817,643	
			3,654,374		3,612,304	
6.1	Capital Work-in-progress					
This includes payments made to the vendor for the development of various softwares Modules and purchase of fixed assets.						

This includes payments made to the vender for the development of various services mediate and partitions of include assets.							
	30-Sep-20						
	Rs. '000						
Opening Balance	48.165						

	Rs. '000	Rs. '000
Opening Balance	48,165	350,703
Advances issued	366,868	508,174
Assets transferred	(192,191)	(810,712
Closing Balance	222,842	48,165
	· · · · · · · · · · · · · · · · · · ·	

7.901.464

155.372

6.2 Property and Equipment & Intangible Assets

	Leasehold Improvements	Vehicles	Vehicles Furniture & Electric Fixture Eq		Computer Equipment	Total	Computer Software
Cost			,			·	
Balances as on January 1, 2020	282,043	369,315	511,523	651,875	753,026	2,567,782	750,467
Additions	32,100	92,765	21,770	31,414	121,502	299,551	111,226
Disposals		-	6,718	3,400	617	10,735	-
Balance as on September 30, 2020	314,143	462,080	526,575	679,889	873,911	2,856,598	861,693
Depreciation							
Balances as on January 1, 2020	114,395	212,810	176,893	413,787	403,879	1,321,764	249,989
Depreciation/Amortization Charge	45,507	47,008	36,567	63,325	95,325	287,732	74,484
Disposals	-	3	6,318	2,394	(80)	8,635	-
Balance as on September 30, 2020	159,902	259,815	207,142	474,718	499,284	1,600,861	324,473
Carrying Value							
As on September 30, 2020	154,241	202,265	319,433	205,171	374,627	1,255,737	537,220
As on December 31, 2019	167,648	156,505	334,630	238,088	349,147	1,246,018	500,478
Rate of Depreciation per annum	20.00%	25.00%	10.00%	20.00%	20% - 33.33%		33.33%
			Nata	20 San 20			21-Dos-10

		Note	30-Sep-20	31-Dec-19
6.3	RIGHT OF USE ASSETS		Rs. '000	Rs. '000
	Opening Right of Use Assets		2,158,593	1,908,109
	Asset Recognized/Derecognized during the nine months		90,344	250,484
	Total ROU Assets		2,248,937	2,158,593
	Accumulated Asset Depreciation		(610,362)	(340,950)
	Net Right of Use Assets		1,638,575	1,817,643
7.	OTHER ASSETS			
	Markup/interest accrued on advances		9,512,480	5,561,130
	Less: Suspended Markup/interest on non performing advances		357,844	559,805
			9,154,636	5,001,325
	Interest receivable on investments/placements		332,999	256,609
	Advances to staff		4,857	8,395
	Advances to Suppliers and Service Providers		9,990	12,335
	Prepayments & Security deposit		147,829	91,642
	Receivable from MSDF	7.1	27,253	250,358
	Insurance Claims Receivable		7,312	7,150
	Receivable from SBP		366,514	375,480
	Other receivables		378,650	312,929
			10,430,040	6,316,223
	Less: Provision held against classified assets			
	Opening Provision		40,769	39,219
	Provision Charge during the nine months		30,949	1,692
	Receivable written off against provision		1	142
	Closing Provision		71,719	40,769
			10,358,321	6,275,454

7.1 This represents claims lodged by the Bank with Microfinance Social Development Fund (MSDF) for reimbursement of client acquisition cost incurred by the Bank under the Loan Agreement (Special Operations) - Microfinance Sector Development Project, Loan #1806 between ADB and Islamic Republic of Pakistan.

8.	DEPOSITS	Note	30-Sep-20		31-Dec-19		
			Number of accounts	Rupees	Number of accounts	Rupees	
	Time Liabilities:						
	Term Deposits	8.2	69,183	55,896,604	60,976	41,892,758	
	Demand Liabilities:						
	Saving Deposits	8.3	62,073	18,748,104	58,483	14,161,700	
	Current Deposits		2,269,801	5,025,778	2,210,980	7,773,724	
	Call Deposits (CDR)		523	48,658	567	54,167	
			2,332,397	23,822,540	2,270,030	21,989,591	
			2,401,580	79,719,144	2,331,006	63,882,349	
8.1	Particulars of Deposits by ownership						
	Individual Depositors		2,397,743	55,708,127	2,327,344	46,669,991	
	Institutional Depositors						
	a) Corporations/Firms		3,737	17,093,111	3,590	10,027,594	
	a) Banks/Financial Institutions		100	6,917,906	72	7,184,764	
			2,401,580	79,719,144	2,331,006	63,882,349	

^{8.2} This represents term deposits having tenure of 3 to 36 months (2019: 1 to 36 months) carrying interest at rates ranging from 7.00% to 15.00% (2019: 7.00% to 15.00%) per annum. The term deposits amounting to Rs 434.09 Million (2019: Rs 498.55 Million) are lien marked against advances to borrowers.

^{8.3} This represents saving deposits carrying interest rates ranging from 5.00% to 11.50 % per annum (2019: 5.00% to 14.60%). The saving/current deposits amounting to Rs 113.66 million (2019: Rs 113.66 million) are lien marked against advances to borrowers.

9.	BORROWINGS	Note	30-Sep-20	31-Dec-19
			Rs. '000	Rs. '000
	Borrowings from banks/financial Institutions outside Pakistan Unsecured	9.1	362,281	634,354
	Borrowings from banks/financial Institutions in Pakistan			
	Secured	9.2	341,668	691,667
			703,949	1,326,021
9.1	Borrowings from Financial Institutions outside Pakistan			
	Asian Development Bank	9.1.1	181,865	363,730
	ECO Trade & Development Bank (TF-III)	9.1.2	180,416	270,624
			362,281	634,354

9.1.1 This represents loan received under the Subsidiary Loan and Grant Agreement entered between the Bank and the Government of pakistan (GOP). The loan #1806 has been extended as part of Microfinance Sector Development Project between Asian Development Bank & Islamic Republic of pakistan.

The Bank is liable to repay the principal amount of the loan to GoP, over a period of 20 years including a grace period of 8 years. Repayment of laon commenced from May 1, 2009, through bi-annual equal installments. The principal repayable is the aggregate equivalent of the amounts drawn by the Bank from the loan account for sub-loan expressed in PKR, determined as of the respective dates of the withdrawal, while the GoP shall bear the foreign exchange risk. The interest is being paid on bi-annual basis charged at the rate equal to weighted average cost of deposits during the preceding six months in the banking industry as calculated by SBP. The interest rate used for bi-annual payments during the period was determined to be 8.79% and 10.19% (2019: 6.95% and 8.79%) per annum.

9.1.2 This represents borrowing from ECO Trade and Development Bank amounting to US\$5 Million which carries interest at the rate of 6 month USD LIBOR plus 2.5% per 360 days. The repayment of borrowing will be in 6 equal semi annual installments starting on 18th month after the disbursement and interest is payable semi annually.

The Bank has entered into Cross Currency SWAP agreement with JS Bank Limited for the borrowing. Under such arrangement US\$5 million were translated at the exchange rate of Rs. 108.25 and the repayment will be in 6 equal semi annual installments starting on 18th month after the disbursement. The interest is payable at the six months KIBOR 1.77% actual/365 on unadjusted basis commencing from date of disbursement.

	Note	30-5ep-20	31-Dec-19
		Rs. '000	Rs. '000
Borrowings from Financial Institutions in Pakistan			
Pak Oman Investment Company Limited (TF-II)	9.2.1	-	62,500
Pak Oman Investment Company Limited (TF-III)	9.2.2	125,000	250,000
Pak Oman Investment Company Limited (TF-IV)	9.2.3	187,500	312,500
Bank Alfalah Limited (TF-1)	9.2.4	-	25,000
Allied Bank Limited (TF-1)	9.2.5	29,168	41,667
		341,668	691,667
	Pak Oman Investment Company Limited (TF-II) Pak Oman Investment Company Limited (TF-III) Pak Oman Investment Company Limited (TF-IV) Bank Alfalah Limited (TF-I)	Borrowings from Financial Institutions in Pakistan Pak Oman Investment Company Limited (TF-II) Pak Oman Investment Company Limited (TF-III) 9.2.2 Pak Oman Investment Company Limited (TF-IV) 9.2.3 Bank Alfalah Limited (TF-I) 9.2.4	Borrowings from Financial Institutions in Pakistan Pak Oman Investment Company Limited (TF-II) Pak Oman Investment Company Limited (TF-III) 9.2.2 125,000 Pak Oman Investment Company Limited (TF-IV) 9.2.3 187,500 Bank Alfalah Limited (TF-I) 9.2.4 - Allied Bank Limited (TF-I) 9.2.5 29,168

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- 9.2.1 This represents interbank money market borrowing for 5 years with grace period of 12 months from draw down date carrying interest rate of 15.55% (2019: 7.82% to 12.90%) per annum and repayable in 8 semi annual equal instllments. This borrowing is secured against charge over current and future assets of Rs.667 million.
- 9.2.2 This represents interbank money market borrowing for 5 years with grace period of 12 months from draw down date carrying interest rate ranging from 8.74% to 15.67% (2019: 9.67% to 15.67%) per annum and repayable in 8 semi annual equal instllments. This borrowing is secured against charge over current and future assets of Rs.667 million.
- 9.2.3 This represents interbank money market borrowing for 5 years with grace period of 12 months from draw down date carrying interest rate ranging from 8.88% to 15.73% (2019: 7.80% to 15.73%) per annum and repayable in 8 semi annual equal instllments. This borrowing is secured against charge over current and future assets of Rs.667 million.

- 9.2.4 This represents interbank money market borrowing carrying interest rate of 14.79% (2019: 12.10% to 14.43%) per annum for a period of 3 years from the draw down date inclusive of grace period of 1 year. This borrowing is secured against charge over present and future assets of the Bank worth Rs.667 million.
- 9.2.5 This represents interbank money market borrowing carrying interest rate ranging from 8.91% to 15.20% (2019: 10.24% to 15.49%) per annum for a period of 5 years from the draw down date inclusive of grace period of 2 years. This borrowing is secured against charge over present and future assets of the Bank worth Rs.334 million

10.	SUB-ORDINATED DEBT	Note	30-Sep-20	31-Dec-19
			Rs. '000	Rs. '000
	Term Finance Certificate (TFCs) - I	10.1	1,000,000	1,000,000
	Term Finance Certificate (TFCs) - II	10.2	1,400,000	1,400,000
			2,400,000	2,400,000

10.1 This represents rated, unsecured, subordinated and privately placed term finance certificates of woth Rs.100,000/- each fully subscribed on March 19, 2018. The issue is for a period of 8 years from the date of subscription and mature on March 19, 2026. The issue has assigned preliminary rating of single 'A' (Single A) with stable outlook

Profit is @ 6 months KIBOR plus 2.05% and repayable every six months in arrears while principal shall be redeemed in two equal semi annual installments falling on the end of 90th and 96th months.

The issue has call option after 10th redumption date, lockin clause and loss aborbency clause.

10.2 This represents rated, unsecured, subordinated and privately placed term finance certificates of woth Rs.100,000/- each fully subscribed on December 27, 2019. The issue is for a period of 8 years from the date of subscription and mature on December 27, 2027. The issue has assigned preliminary rating of single 'A' (Single A) with stable outlook.

Profit is @ 3 months KIBOR plus 2.70% and repayable every three months in arrears while principal shall be redeemed in twelve equal quarterly installments commencing from the 63th month from the issue date.

The issue has lockin and loss aborbency clause.

11.	OTHER LIABILITIES	Note	30-5ep-20	31-Dec-19
			Rs. '000	Rs. '000
	Markup/ interest payable on borrowing		19,516	91,251
	Markup/return payable on deposits		1,356,336	1,057,857
	Bills Payable		75,753	130,554
	Accrued expenses		469,749	390,259
	Payable to defined benefit plan - Gratuity/EOBI		181,799	92,137
	Contribution payable to funds		134,350	367,233
	Payable to suppliers and service providers Provision for workers welfare fund		131,834 57,850	143,461
	Sundry deposits		57,630 5,731	50,300 6,934
	Right of Use Liability		1,865,227	1,870,331
	Taxation Payable		132,660	115,288
	Dividend Payable		150,244	150,244
	Other Payables		65,927	20,259
	Other Payables		4,646,976	4,486,108
12.	CAPITAL AND GENERAL RESERVES		1,010,010	улсорос
12.	Statutory Reserve		1,818,432	1,784,843
	Capital Reserve		24,255	24,255
	Net Surplus/(Deficit) on revaluation of available for sale securities		2,351	(567)
			1,845,038	1,808,531
			1,6 15,656	1,000,001
13.	MARKUP/INTEREST ON ADVANCES		30-Sep-20	30-Sep-19
			Rs. '000	Rs. '000
	Markup/Interest on Advances - General Loans		10,499,510	8,925,360
	Markup/Interest on Advances - Micro Enterprise Loans		1,525,053	947,504
	Markup/Interest on Advances - Micro Housing Loans		97,176	33,442
	Markup/Interest on Advances - Staff Loans		37,456	26,617
			12,159,195	9,932,923
14.	MICROCREDIT PROCESSING FEES			
	Micro Credit Processing Fee - General Loans		711,082	984,867
	Micro Credit Processing Fee - Micro Enterprise Loans		100,948	45,848
	Micro Credit Processing Fee - Micro Housing Loans		6,090	1,725
	Wild Clear Processing Fee Wild Orlowing Loans		818,120	1,032,440
15.	RETAIL BANKING SERVICES FEES		616,120	1,032,440
15.				
	Banking Services Fee		59,024	74,851
	Remittance Services Fee		4,563	4,477
	Bancassurance Services Fee		18,044	13,093
	BB Channel Services Fee		151	1,414
			81,782	93,835
16.	INSURANCE			
	Insurance - Advances		175,705	144,569
	Insurance - Deposits		8,18O	6,249
	Insurance - Operating Fixed Assets & Others		16,590	9,489
			200,475	160,307

_	NET DROUGHOULD AND TARRANGE AND THE ASSETS									
17.	NET PROVISION AGAINST ADVANCES/OTHER ASSETS		Note		30-Sep-20 Rs. '000					30-Sep-19 Rs. '000
	Provision against advances				000					
	Specific Provision		5.7		2,313,835					1,456,746
	General Provision		5.7		227,479					(51,182)
					2,541,314					1,405,564
	Bad Debts Written off Directly				16,366					4,085
	Bad Debts Recovered			-	(46,869)					(45,293)
	Net Provision against advances Provision against Other Assets				2,510,811					1,364,356
	Provision against other assets		7	ſ	30,949					950
	Recovery against other assets		•		-					-
				L	30,949				'	950
					2,541,760					1,365,306
18.	OPERATING LEASE								,	
	Interest Expense - Operating Lease Liability				193,158					201,798
	Depreciation - Right of Use Assets Rent Exepnse				269,413 14,023					244,081 9,519
	Reit Exeptibe				14,023				,	616,6
					476,594				,	455,398
10	TAXATION									
19.					500/ of man avenue to					
	The bank has provided for corporate tax at the rate of 29% (2019: 29%) for the year	ar with minim	um tax beir	ig ilmited to i	.50% of non exempt	urnover.				
20.	SHARE CAPITAL		Note		30-Sep-20					31-Dec-19
20.	JIIARE CAPITAL		Note		Rs. '000					Rs. '000
20.1	Authorized Capital		18.1.1		6,000,000					6,000,000
	·			=	3,000,000					3,000,000
20.1.1	·									
20.2	Issued, Subscribed and Paid up Capital		18.2.1		1,705,000					1,705,000
20.2.1	The Bank's issued, subscribed and fully paid up capital for consideration other than	cash is 170.5	million ordin	ary shares of	Rs.10/- each as follow	S:				
	United Bank Limited				506,285					506,285
	Rural Impulse Fund II S.A. SICAV-FIS (Incofin Investment Management Comm. VA))			417,057					417,057
	MultiConcept Fund Management Company S.A (responsibility Global Microfinance	Fund)			339,295					339,295
	ShoreCap II Limited (Equator Capital Partners LLC)				243,568					243,568
	ASN Microkredietpool (Tripple Jump B.V)				168,795					168,795
	Bank Al Habib Limited			_	30,000					30,000
					1,705,000					1,705,000
21.	GENERAL INFORMATION				30-Sep-20					31-Dec-19
21.1	Number of Employees				Number					Number
	Credit Sales Staff									
	Permanent				2,644					2,446
	Banking/Support Staff			г						
	Permanent				1,867					2,025
	Contractual			Ĺ	921					905
	Total number of employees at the end of the nine months				2,788 5,432					2,930 5,376
	Total number of employees at the end of the fill me months				5,152					3,310
21.1.1	Credit Sales Staff - MSME				359					430
21.1.2	Female Staff				495					496
21.1.3	Managers				109					102
			2	0-Sep-20				21	Dec-19	
				•		j				
21.2	Network Outreach	Branches	Service Center	Permanent Booth	Total Outlets		Branches	Service Center	Permanent Booth	Total Outlets
2127	At the Deginating of the year	40.0			224		***			407
∠1.∠.1	At the Beginning of the year Opened/Converted during the nine months	186 6	13	27 12	226 18		161 25	28	8 19	197 44
	Closed/merged during the nine months	-	(11)	-	(11)		-	(15)	-	(15)
	At the end of the nine months	192	2	39	233		186	13	27	226